



INTEGRA REALTY RESOURCES

IRR | OKLAHOMA CITY

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



30+

years serving the
Oklahoma market

IRR[®]—*INTEGRA REALTY RESOURCES*—

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

1,130+

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **Heartland Payment Systems HQ, 616 N. Broadway Ave., OKC, OK 111,503 SF**
- Gateway Mortgage Group Headquarters, 244 S. Gateway Place W., Jenks, OK 86,000 SF
- Dobson Technologies, 1401-14201 Wireless Way, OKC, OK 137,896 SF
- Richmond Plaza, 4200 E. Skelly Dr., Tulsa, OK 179,148 SF
- Southern Hills Tower, 2431 E. 61st St., Tulsa, OK 156,953 SF
- Fox Lake Mixed-Use, TBD Fox Lake Ln., Edmond, OK 41,576 SF

Industrial



- **Evans Enterprise Headquarters, 6707 N. Interstate Dr., Norman, OK 105,369 SF**
- PepsiCo Beverage Distribution, 3110 SW Gilbert Gibson Rd., Lawton, OK 72,800 SF
- Lumber Distribution, 101 Leaning Tree Rd., Fort Gibson, OK 136,880 SF
- Meridian Warehouse, 3100 S. Meridian Ave., Oklahoma City, OK 56,000 SF
- Southwest Boulevard Industrial, 1902 & 2002 SW Blvd., Tulsa, OK 61,660 SF
- Mid America Recycling, 360 S. Main St., Sand Springs, OK 89,702 SF

Multifamily



- **Stoneleigh on May, 14300 N. May Ave., OKC, OK 219,628 SF/244 Units**
- The Maverick Apartments, 9303 SE 29th St., Midwest City, OK 306,190 SF/296 Units
- Portland Parke, 3175 N. Portland Ave., OKC, OK 187,630 SF/215 Units
- Sycamore Farms, 4900 N. Penn Ave., OKC, OK 416,364 SF/398 Units
- Bethany Square, 1900 Rockwell Ave., Bethany, OK 187,750 SF/217 Units
- Promenade Apartments, 4101 W Huntington Dr., Rogers AR 368,517 SF/200 Units

Hospitality



- **Proposed Canter Hotel - Marriott Autograph, Pawnee Dr., OKC, OK 141,344 SF/ 176 Units**
- Courtyard by Marriott - OKC Airport, 4301 Highline, OKC, OK 88,210 SF/149 Units
- Hilton Garden Inn, 420 West Albany St., Broken Arrow, OK 80,972 SF/107 Units
- Home2Suites, 306 E Hall of Fame Ave., Stillwater, OK 65,877 SF/109 Units
- Four Points Sheraton, 6300 Terminal Dr., OKC, OK, 62,646 SF/117 Units
- Ambassador Inn - Marriott Autograph, 1200 N Walker Ave., OKC, OK 49,727 SF/54 Units

Retail



- **The Farm Shopping Center, 5321 E. Sheridan Rd., Tulsa, OK 176,474 SF**
- Radio Road, 493-497 Radio Rd., Durant, OK 67,004 SF
- NW Expressway Strip, 12000 NW Expy., Yukon, OK 9,372 SF
- Northpark Shopping Center, 800-900 E. Prospect Ave., Ponca City, OK 28,000 SF
- Proposed Hawaiian Bros, 11602 E. 96th St., N., Owasso, OK 4,016 SF
- Market Square, 8400 NW Expy., OKC, OK 113,569 SF

Self-Storage Assignments



- **MacArthur Self Storage, 39300 W. MacArthur St., Shawnee, OK 134,984 SF/845 Units**
- Oklahoma Self Storage, 3000 N. Villa Ave., OKC, OK 94,138 SF/639 Units
- Mustang Self Storage, 1300 E. SH-152, Mustang, OK 56,807 SF/338 Units
- Independence Storage, 909 E. Independence St., Shawnee, OK 31,700 SF/222 Units
- Locked Up Storage, 1730 N. Jardot Rd., Stillwater, OK 42,610 SF/226 Units
- Extra Space Storage, 15200 N. May Ave., Edmond, OK 125,680 SF/651 Units

OUR VALUE PROPOSITION

IRR-Oklahoma City provides valuation and consulting services for commercial real estate. We serve pension fund advisors, national and regional banks, DUS and HUD MAP mortgages bankers, investment advisory firms, Fortune 500 companies, private clients, developers, lenders, investors, governmental agencies, and other professionals concerned with the value and feasibility of real property. Over the past 30 years of serving many metropolitan areas of Oklahoma and Texas, we have provided expertise on most major commercial properties in the Central Business Districts, suburban office and many business parks, industrial developments, single-family Public Improved District developments, retail properties including regional malls, lifestyle centers and power centers, as well as the largest multifamily properties in the region including mixed-use multifamily and high rise condominium developments. Additionally, we have experience in state and federal courts as expert witnesses. Testimony has involved such varied issues as bankruptcy, taxation and condemnation.



Richard Cole, Jr., MAI, Senior Managing Director

Mr. Cole is an experienced commercial real estate investment professional across multiple asset classes, geographies and capital stack positions. Beginning in 1990 he gained experience in appraising all major categories of commercial real estate working with Crosson Dannis Inc. and Jackson Claborn Inc. Subsequently he joined Askew Investment Co. (now Northmarq Capital) working as an underwriter and later originating debt and equity. In 2003 he joined Rainier Capital Management as Director of Acquisition. In 2009 he formed 2MR Capital LLC, a real estate investment, investment management and advisory services firm. Mr. Cole graduated from Texas Tech University in 1984 with a B.S. in Engineering Technology – Construction. Mr. Cole is a Certified General Real Estate Appraiser in OK, TX and AR.



Jimmy H. Jackson, MAI, Executive Director

Mr. Jackson has 39+ years of real estate valuation and consulting experience. Prior to joining Integra, Mr. Jackson was one of the original two founding partners of Jackson Claborn, Inc. (JCI), a real estate consulting/valuation firm that was established in 1993. JCI grew to have one of the largest staffs of commercial and residential appraisers in the Southwest and has performed valuation and consulting on a vast number of commercial and residential property types across Texas. Mr. Jackson graduated from Texas Tech University in 1984 with a B.B.A in Finance with a Real Estate Emphasis. Mr. Jackson is a Certified General Real Estate Appraiser in the states of OK, NM and TX.



Stephen T. Crosson, MAI, SRA, Managing Director

Mr. Crosson has 50+ years of experience in the valuation of virtually all types of real estate. Mr. Crosson co-founded Crosson Dannis, Inc. which became one of the largest independent owned appraisal firms in the SW United States. The Dallas CDI office became a branch office of National Valuation Consultants in 2015. At that time, Mr. Crosson became a Principal at Capright. Mr. Crosson is the National Practice Leader of the Litigation Special Practice Group at IRR which is the largest real estate valuation firm in the US. Mr. Crosson has served as an expert witness for many complex properties. His focus is primarily on litigation support and dispute resolution.



Parker G. Ash, Senior Director

Mr. Ash has 7+ years real estate valuation and consulting experience. Mr. Ash has extensive knowledge of various commercial property types including vacant land, agricultural land, shopping centers, single tenant retail buildings, CBD and suburban office projects, light industrial facilities, heavy manufacturing plants, corporate headquarters, medical office buildings, self-storage facilities, religious facilities, mixed-use developments, apartment projects, condominium development and convenience stores. Mr. Ash graduated from University of Oklahoma with a Multidisciplinary Studies Degree, with emphasis on finance and economics. Mr. Ash is a Certified General Real Estate Appraiser in the states of OK, TX and AR.

OUR CLIENTS

Mortgage Banks/Services

- Access Bank
- Alliance Bank of Central Texas
- American Bank of Commerce
- American National Bank & Trust
- American National Bank of Texas
- Bancorp South Bank
- BankFinancial
- BancFirst
- Bank OKZ
- Benchmark Bank
- Business First Bank
- Central National Bank
- Chambers Bank
- Citizens National Bank of Texas
- City Bank
- Community Bank & Trust
- Ennis State Bank
- Firststar
- FirstBank & Trust
- FirstCapital Bank Of Texas
- First Financial Bankshares
- First National Bank
- FirstOklahomaBank
- First United Bank
- First United Bank and Trust
- Frontier State Bank
- Grand Bank
- Grand Bank of Texas
- Green Bank
- Guaranty Bank & Trust
- Happy State Bank
- Herring Bank
- Homebank Texas
- Independent Bank
- Inwood National Bank
- Landmark Bank
- Legacy Bank
- National United
- North Dallas Bank & Trust
- MapleMark Bank
- Midfirst Bank
- Oakwood Bank
- Origin Bank
- PlainsCapital Bank
- Prosperity Bank
- Providence Bank
- PrimeBank
- Simmons Bank
- Texas Community Bank
- Texas Bank & Trust
- Valliance Bank
- Veritex Bank

Law Firms/Accounting

- Bruner & Bruner, PC
- Calhoun, Bhella & Sechrest LLP
- Canterbury Gooch Surratt Stein Gaswirth & Jones
- Coats | Rose
- Elliott, Thomason & Gibson
- Fidelity National Law Group
- Fisher Holmes & Turner
- Koning Rubarts LLP
- Law Offices of Theodore
- Lustig Looper, Reed & McGraw
- McGlinchey Stafford
- Pennington Hill, LLP
- Polsinelli
- Ryan Law
- Shamoun & Norman, LLP
- Strasburger & Price
- The Johnson Firm
- Thompson & Knight
- White & Case LLP
- Winthrop Couchot Golubow Hollander, LLP

Government & Organizations

- Allen Economic Development Corporation
- City of Celina
- City of Dallas - Real Estate Div.
- City of Lewisville
- City of North Richland Hills
- City of Plano
- City of Royse City
- City of Sachse
- City of Tomball
- Club Municipal Management District
- Forney Economic Development Corporation
- Orange County's Credit Union
- Travis County Corporations
- TXDOT
- United States Postal Service
- U.S. Army Corps of Engineers
- U.S. Small Business Administration
- U.S. Department of Justice, ENRD Expert Contracting Unit

Commercial Brokers/Developers

- Bandera Ventures, LTD
- Blue Star Land, L.P.
- Centurion American Developers
- CB Richard Ellis
- Dowdle Real Estate
- Gaedeke Group
- Harris Real Estate
- Holt Lunsford
- Commercial/Frontier Equities
- Huffines Communities
- Jordan Realty Advisors
- North Preston Properties
- Skorborg Company
- Silver Tree Partners
- Stifel Nicolaus & Co., Inc
- The Bylar Companies
- Worth Williams Properties
- Younger Partners

Institutional Lenders

- 2MR Capital
- Berkadia Commercial Mortgage
- Bridgelvest
- GE Real Estate
- Jefferies, LLC
- Northmarq
- Rainer Capital Management
- RDK & Associates
- Sun Capital Advisors
- Sun Life Assurance Company



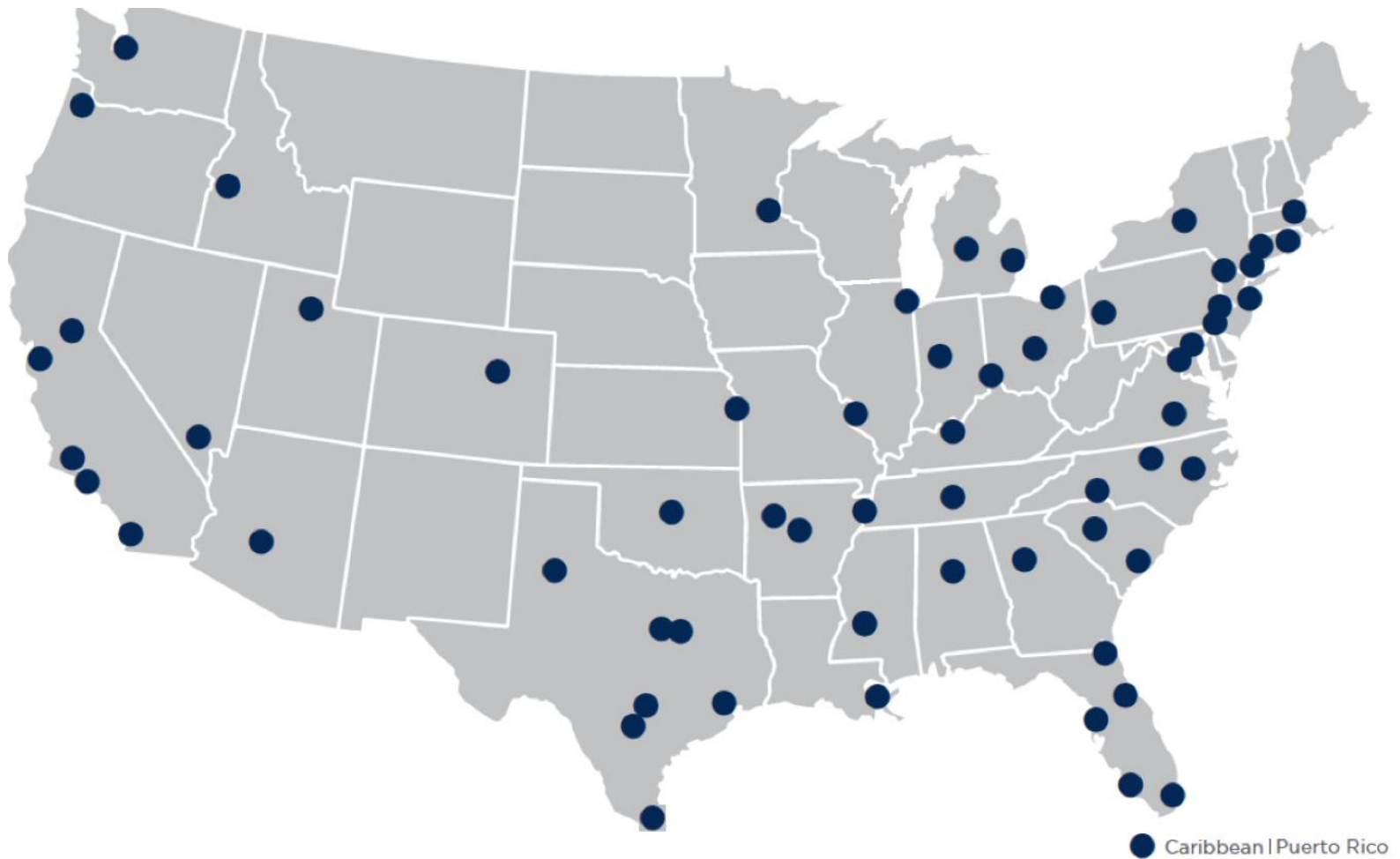
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

NEW JERSEY

Coastal New Jersey
Halvor J. Egeland, MAI
T (732) 244-7000 ext. 103
hegeland@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGRE
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Raja P. Waran, MAI, CRE
T (610) 238-0238
rwaran@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI, MRICS
T (205) 949-5995
r-rich@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Kendra Stevens Barry
T (813) 287-1000 ext. 110
kbarry@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI, MRICS
T (704) 206-8258
jscott@irr.com

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 847-1717
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 2
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Nashville, TN
Adam Perutelli, MAI
T (615) 628-8275 ext. 1
aperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winius, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

OKLAHOMA

Oklahoma City, OK
Richard Cole, Jr., MAI
T (405) 422-0718 ext. 2
richard.cole@irr.com

TEXAS

Austin, TX
William Robinson, MAI
T (210) 446-4444
wrobinson@irr.com

Dallas, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

Ft. Worth, TX
Jason Jackson, MAI
T (817) 658-6783
jsjackson@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Stephen M. Lechtenberg
T (972) 725-7727
slechtenberg@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
Eric Segal, MAI
T (213) 984-4425
esegal@irr.com

Orange County
Lance Jordan, MAI
T (949) 459-3717
ljordan@irr.com

Sacramento, CA
Kevin Ziegenmeyer, MAI
T (916) 435-3883 ext. 224
kziegenmeyer@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI, AI-GRS
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Robin Brady, MAI
T (208) 472-3200
rbrady@irr.com

NEVADA

Las Vegas, NV
William Dominick
T (702) 869-0442
wdominick@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI,
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean | Puerto Rico
Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - OKLAHOMA CITY

13913 Technology Dr., Suite A1
Oklahoma City, OK 73134
T: (405) 422-0718
irr.com/okc

Richard Cole, Jr., MAI
Senior Managing Director
T (405) 422-0718 Ext. 2
richard.cole@irr.com

Jimmy H. Jackson, MAI
Executive Director
T (972) 725-7724
jhjackson@irr.com

Stephen T. Crosson, MAI, SRA
Managing Director
National Practice Leader - Litigation Specialty Practice Group
T (972) 725-7728
scrosson@irr.com

irr.com

Visit us online to learn more
and access our extensive
research library.



INTEGRA REALTY RESOURCES
Local Expertise. Nationally.